

Contact

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(LinkedIn)

Top Skills

Electronic signature solution - ink.it
change
User Friendly

Certifications

Transitioning Into Leadership: A
Programme For Women Executives

Vinaya Totagi

Founding Team Member - SignDesk | Associate Director Product -
SignDesk | QA - SignDesk, TrialScope, Infosys
Bengaluru, Karnataka, India

Summary

Building products that make a difference

I started out as a Test Engineer but soon realized I cared more about what we were building than just testing it. That's when I moved into product management—and I haven't looked back since.

I was lucky to be part of the founding team at Desk Nine (DNPL), where I got to lead the product journey from scratch for three major platforms:

- SignDesk (ink.it & stamp.it): Digital signing and stamping tools used widely in BFSI
- CLM: Our first SaaS product to manage contracts from start to finish
- Melento: A no-code platform to simplify and automate BFSI workflows

I enjoy the full cycle—coming up with ideas, mapping out roadmaps, working on UX, managing releases, and learning from users. Beta testing is one of my favorite parts because it shows you what's really working (and what's not).

I'm always up for working on real problems and turning them into real solutions. Let's connect.

Experience

SignDesk
Associate Director Product
April 2024 - Present (1 year 8 months)
Bengaluru, Karnataka, India

SignDesk

6 years 5 months

Business Development Manager

January 2023 - July 2023 (7 months)

Senior Product Manager

April 2019 - December 2022 (3 years 9 months)

Product Manager

February 2018 - March 2019 (1 year 2 months)

Bengaluru, Karnataka, India

QA Lead

March 2017 - January 2018 (11 months)

Bengaluru Area, India

TrialScope

Quality Analyst

January 2015 - October 2015 (10 months)

Infosys

Test Engineer

August 2012 - December 2014 (2 years 5 months)

Education

Dayananda Sagar College of Engineering, BANGALORE

Bachelor's Degree, Electronics and Communications

Engineering · (2008 - 2012)